Eastop ERP Customer Success Story	PIC
ZODIAC LIGHTING LIMITED 歷程照明有限公司	Zodiac
Company name:	
Zodiac Lighting Limited	
Company website:	-COin -
http://www.zodiaclighting.com	
Industry:	
Lighting companies	
Date of purchase Eastop ERP System:	Key benefit:
Date of purchase Eastop ERP System: September, 2001	Key benefit: Comprehensive system in a
September, 2001	 Comprehensive system in a
September, 2001 Date of adoption of Eastop ERP System:	 Comprehensive system in a reasonable price
September, 2001 Date of adoption of Eastop ERP System: November, 2001	 Comprehensive system in a reasonable price Innovations in the automatic
September, 2001 Date of adoption of Eastop ERP System: November, 2001 Date of interview:	 Comprehensive system in a reasonable price Innovations in the automatic system
September, 2001 Date of adoption of Eastop ERP System: November, 2001 Date of interview: July, 2002	 Comprehensive system in a reasonable price Innovations in the automatic system Reliable connection environment

Zodiac Lighting Limited is one of the major leading lighting companies in HK, which experienced impressive growth over these years. They are the sole distributor for a number of famous brands all over the world. Besides, they manufacture a series of custom-made products at internationally recognized standard. Moreover, two showrooms furnish every custom need in the retail sector. In the legend of the business expansion, Zodiac has cooperated with Eastop not only as the system provider but also a strategic partner in the field of information technology.





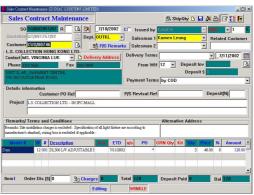
In the stage of choosing our right partner, I have contacted many famous software house and solution provider, such as Jardine One Solution, Sunevision, etc. Actually they can really provide a total solution. However, I think that Eastop can bring us a more comprehensive system in a reasonable cost among all the suppliers.

Pr	oduct Stock Status	Part No FB	D28A0100	D.	Lamp/ Ins N	B> 🚹
ABBI	AN Pendant Light for 1 × GU1	0 50W Lamp 🔶	Price 2184 Promotion In Price 2184			ce.B (20%)17] ==> (9/26/20 Net 1092
WH	WH Name	SOH	S/0	Reserve	Available	On PO
11	Main Warehouse	15			15	
12	Book Shipment	0			0	
13	Ex-display	0			0	
14	Damage/ Repair	0			0	
15	Write-off	0			0	
28	Zodiac Showroom	1			1	
29	Zodiac ProLux Showroom	1			1	

In fact, EOA System brings us many innovations in the automatic system. For example, the screen modify functions, immediate report modules, security level setting are all beyond our expectation.

Moreover, as our business unit is in remote location, Eastop also provide us reliable connection environment between head office, showroom and warehouse, as well as factory in China for future expansion.

In order to adapt our business needs,



Eastop has customized a few function and these modules are totally solve our complex and flexible problems. At the same time, in configuration with tailor made reports, it can exercise a more powerful analysis in all aspect.

Besides, the experience system consultant makes me understand the theory and logic of the system on the whole. It is very important so that the person in charge can generate more valuable ideas to fine tune both the system and work flow in the implementation stage.

Last but not least, I think Eastop System have a great potential for future development, I forecast Zodiac will adopt on the Palm Solution and bar code system in near future to maximize benefit derived from the Eastop System.



Eastop ERP – The most flexible ERP solution